

**DEPARTMENT OF REAL ESTATE
COMPOSITE REPORT
OF
MORTGAGE LOAN/TRUST DEED ANNUAL REPORTS**

Number of Reporting Brokers:	1993 - 376	1997 - 235	2001 - 300	2005 - 336
	1994 - 329	1998 - 266	2002 - 300	2006 - 352
	1995 - 290	1999 - 265	2003 - 304	2007 - 352
	1996 - 272	2000 - 284	2004 - 316	2008 - 336

* Number Reporting Multi-Lender:

1999 - 139
2000 - 146
2001 - 159
2002 - 164
2003 - 163
2004 - 161
2005 - 164
2006 - 173
2007 - 166
2008 - 153

		<u>Article 7 Loans</u>	<u>Other Loans</u>
I. LOANS ORIGINATED AS AGENT			
(Section 10131(d))			
Total Loans			
1993	3,132	54,052	
1994	2,284	33,431	
1995	2,026	15,330	
1996	1,535	11,571	
1997	584	7,451	
1998	520	9,786	
1999	511	11,407	
2000	554	10,602	
2001	488	9,904	
2002	424	13,718	
2003	302	14,868	
2004	216	16,153	
2005	179	18,193	
2006	150	15,339	
2007	90	11,008	
2008	44	6,355	
Aggregate Principal Amount	1993	\$40,516,729	\$7,527,402,859
	1994	\$30,676,716	\$4,662,875,657
	1995	\$31,199,913	\$2,209,872,953
	1996	\$24,887,818	\$1,278,603,031
	1997	\$8,969,571	\$965,696,691
	1998	\$8,208,229	\$1,453,015,738
	1999	\$8,317,746	\$2,061,484,817
	2000	\$8,899,425	\$1,973,990,575
	2001	\$8,295,235	\$1,926,499,358
	2002	\$7,174,984	\$3,130,092,119
	2003	\$5,997,036	\$3,457,580,377
	2004	\$4,289,182	\$4,587,143,212
	2005	\$2,929,970	\$5,749,378,571
	2006	\$2,407,663	\$4,952,869,615
	2007	\$1,474,205	\$3,295,878,176
	2008	\$1,795,280	\$1,854,882,672

		<u>Article 7 Loans</u>	<u>Other Loans</u>
Commissions Received	1993	\$4,837,766	\$167,350,067
	1994	\$3,589,242	\$88,822,171
	1995	\$3,250,122	\$67,744,345
	1996	\$2,307,159	\$53,459,831
	1997	\$795,133	\$39,611,565
	1998	\$779,846	\$51,571,204
	1999	\$666,906	\$64,309,429
	2000	\$603,253	\$70,033,962
	2001	\$639,063	\$69,631,284
	2002	\$598,433	\$97,149,222
	2003	\$355,866	\$134,040,886
	2004	\$251,535	\$156,197,092
	2005	\$226,644	\$184,272,059
	2006	\$114,499	\$172,208,294
2007	\$59,224	\$130,049,072	
2008	\$29,808	\$57,557,469	
A. Multiple Lender Loans (Fractionalized)	1993	317	4,503
	1994	360	4,220
	1995	248	3,482
	1996	133	3,004
	1997	85	2,724
	1998	45	2,854
	1999	17	3,539
	2000	44	3,730
	2001	22	3,519
	2002	20	4,256
	2003	5	4,665
	2004	6	5,190
	2005	1	5,791
	2006	4	5,430
2007	2	3,806	
2008	2	2,099	
Aggregate Principal Amount	1993	\$5,158,646	\$561,526,615
	1994	\$5,683,719	\$542,902,046
	1995	\$4,102,618	\$398,442,275
	1996	\$2,311,010	\$436,685,539
	1997	\$1,633,437	\$413,803,408
	1998	\$723,025	\$533,881,421
	1999	\$326,700	\$735,332,229
	2000	\$1,014,200	\$841,479,360
	2001	\$586,501	\$870,325,882
	2002	\$486,000	\$1,297,253,852
	2003	\$147,894	\$1,588,861,463
	2004	\$105,000	\$2,197,966,789
	2005	\$17,650	\$2,468,078,804
	2006	\$90,500	\$2,434,028,274
2007	\$38,961	\$1,508,029,158	
2008	\$41,000	\$734,758,940	
* Total Number of Investors	1999	38	11,538
	2000	81	12,436

2001	48	10,946
2002	61	14,389
	<u>Article 7</u>	<u>Other</u>
	<u>Loans</u>	<u>Loans</u>
2003	11	14,532
2004	18	15,624
2005	2	19,008
2006	8	52,151
2007	4	18,293
2008	4	9,851

B. Loans to Refinance Loans
Previously Negotiated by
Reporting Broker or Affiliate

1993	310	2,167
1994	254	1,488
1995	241	1,003
1996	98	867
1997	45	486
1998	27	636
1999	24	381
2000	15	424
2001	23	375
2002	33	602
2003	5	451
2004	4	752
2005	1	398
2006	11	462
2007	4	452
2008	4	227

Aggregate Principal Amount	1993	\$4,636,329	\$242,162,556
	1994	\$3,493,970	\$158,723,490
	1995	\$3,424,306	\$92,677,448
	1996	\$1,614,511	\$93,826,506
	1997	\$731,350	\$72,265,571
	1998	\$516,004	\$147,382,280
	1999	\$447,850	\$70,349,694
	2000	\$296,200	\$90,869,488
	2001	\$394,251	\$102,793,907
	2002	\$563,850	\$185,013,396
	2003	\$85,300	\$179,184,496
	2004	\$99,500	\$198,955,404
	2005	\$30,000	\$251,259,562
	2006	\$206,800	\$317,055,175
	2007	\$22,000	\$243,246,954
	2008	\$100,500	\$104,850,786

C. Balloon Payment and
Interest-Only Loans

1993	651	8,313
1994	534	7,572
1995	275	6,402
1996	222	6,204
1997	166	5,031
1998	213	5,925
1999	281	7,203
2000	395	7,854

2001	333	6,902
2002	250	8,523
2003	123	8,704
	<u>Article 7 Loans</u>	<u>Other Loans</u>
2004	86	9,995
2005	70	10,908
2006	70	10,520
2007	51	7,855
2008	15	4,491

Aggregate Principal
Amount (at maturity)

1993	\$10,032,361	\$821,196,574
1994	\$8,120,927	\$795,628,177
1995	\$4,144,323	\$772,239,127
1996	\$3,229,830	\$737,656,224
1997	\$2,832,975	\$693,710,307
1998	\$3,476,331	\$818,946,295
1999	\$4,258,813	\$1,301,778,150
2000	\$6,587,478	\$1,462,076,714
2001	\$6,040,723	\$1,361,707,212
2002	\$4,370,620	\$1,882,607,746
2003	\$2,655,382	\$2,300,940,125
2004	\$1,794,729	\$4,286,577,638
2005	\$1,200,189	\$3,885,629,067
2006	\$1,208,365	\$3,690,845,973
2007	\$851,554	\$2,454,319,124
2008	\$303,467	\$1,408,983,031

** D. Loans covered under Financial
Code Section 4970

Number	2007	24	284
	2008	12	217
Aggregate Principal Amount	2007	\$379,725	\$35,918,357
	2008	\$176,580	\$40,886,453

II. LOANS ORIGINATED AS PRINCIPAL (FUNDED BY BROKER)
FOR RESALE (Section 10131.1)

Total Loans

1993	1,752	50,302
1994	1,751	42,373
1995	1,383	3,990
1996	1,022	3,870
1997	260	1,743
1998	417	2,963
1999	261	3,933
2000	153	4,366
2001	157	4,028
2002	42	2,342
2003	46	2,368
2004	22	2,663
2005	22	2,297
2006	19	1,884
2007	9	1,870

	2008	0	885
		<u>Article 7 Loans</u>	<u>Other Loans</u>
Aggregate Principal	1993	\$23,663,664	\$6,528,024,240
	1994	\$23,583,076	\$5,397,648,308
	1995	\$18,231,932	\$339,450,848
	1996	\$14,454,763	\$363,474,119
	1997	\$3,356,018	\$254,118,462
	1998	\$5,382,034	\$477,072,674
	1999	\$3,338,902	\$669,966,107
	2000	\$1,987,967	\$814,548,241
	2001	\$1,932,324	\$813,011,551
	2002	\$693,846	\$378,775,999
	2003	\$552,976	\$463,436,721
	2004	\$337,018	\$620,859,005
	2005	\$306,300	\$652,648,589
	2006	\$243,500	\$599,879,009
	2007	\$131,630	\$579,752,771
	2008	0	\$295,097,129
Loan Origination or Other Fees in Lieu of Commission	1993	\$2,205,130	\$81,114,242
	1994	\$2,046,550	\$56,482,231
	1995	\$1,608,343	\$18,340,628
	1996	\$1,285,294	\$18,669,368
	1997	\$191,570	\$10,948,689
	1998	\$344,307	\$11,401,286
	1999	\$201,334	\$20,489,645
	2000	\$144,630	\$24,389,899
	2001	\$119,941	\$26,513,667
	2002	\$57,794	\$15,364,820
	2003	\$28,457	\$15,478,813
	2004	\$15,036	\$21,123,260
	2005	\$12,160	\$25,210,795
	2006	\$10,360	\$19,231,467
	2007	\$6,555	\$18,842,228
	2008	0	\$8,833,014
A. Loans to Refinance Loans Previously Negotiated by Reporting Broker or Affiliate	1993	105	3,559
	1994	92	384
	1995	13	198
	1996	10	265
	1997	34	126
	1998	32	447
	1999	20	520
	2000	11	489
	2001	7	641
	2002	4	66
	2003	0	102
	2004	1	73
	2005	2	52

2006	1	71
2007	0	60
2008	0	35

		<u>Article 7 Loans</u>	<u>Other Loans</u>
Aggregate Principal Amount	1993	\$1,672,349	\$471,010,356
	1994	\$1,299,406	\$55,474,333
	1995	\$177,800	\$40,122,228
	1996	\$127,300	\$33,503,608
	1997	\$478,195	\$35,185,274
	1998	\$584,560	\$80,364,365
	1999	\$295,228	\$82,912,120
	2000	\$177,111	\$128,409,200
	2001	\$111,200	\$148,728,010
	2002	\$98,000	\$16,577,250
	2003	0	\$25,404,495
	2004	\$30,000	\$18,456,205
	2005	\$45,200	\$11,292,000
	2006	\$7,000	\$24,761,346
2007	0	\$17,742,700	
2008	0	\$15,606,305	

B. Balloon Payment and Interest-Only Loans

1993	445	5,896
1994	211	3,579
1995	46	1,283
1996	86	1,401
1997	48	1,114
1998	38	1,488
1999	81	1,950
2000	65	1,837
2001	123	1,160
2002	17	1,837
2003	29	1,750
2004	6	1,900
2005	13	2,195
2006	14	1,533
2007	6	1,777
2008	0	579

Aggregate Principal Amount (at maturity)	1993	\$6,573,374	\$687,128,253
	1994	\$3,081,903	\$452,952,818
	1995	\$727,866	\$156,090,079
	1996	\$1,222,464	\$183,053,950
	1997	\$871,468	\$190,109,318
	1998	\$501,755	\$173,163,678
	1999	\$1,020,987	\$378,238,445
	2000	\$836,831	\$445,528,740
	2001	\$1,370,897	\$321,438,730
	2002	\$302,797	\$301,131,293
	2003	\$373,499	\$344,888,890
2004	\$74,303	\$454,093,530	
2005	\$210,527	\$612,899,313	
2006	\$149,908	\$515,492,114	

2007	\$74,419	\$542,987,481
2008	0	\$235,694,134

		<u>Article 7 Loans</u>	<u>Other Loans</u>
C. Principal (Broker Funded) Loans Resold			
1. Single Purchaser			
a. Number			
1993		1,456	41,665
1994		1,220	34,544
1995		864	1,269
1996		484	1,480
1997		186	645
1998		324	1,916
1999		198	2,280
2000		107	3,025
2001		60	3,209
2002		18	742
2003		16	932
2004		17	1,009
2005		10	1,042
2006		11	820
2007		4	744
2008		0	291
b. Aggregate Selling Price			
1993	\$18,300,969		\$5,408,877,513
1994	\$14,017,995		\$4,414,045,616
1995	\$8,673,530		\$82,568,984
1996	\$5,232,556		\$112,141,532
1997	\$2,225,387		\$72,648,462
1998	\$4,024,062		\$379,945,439
1999	\$2,490,658		\$429,009,817
2000	\$1,444,653		\$519,979,202
2001	\$948,002		\$643,007,092
2002	\$256,935		\$116,691,136
2003	\$252,184		\$146,321,183
2004	\$275,648		\$197,185,260
2005	\$148,000		\$167,669,433
2006	\$189,000		\$174,493,605
2007	\$50,000		\$162,639,843
2008	0		\$83,221,798
2. Multiple Purchasers (Fractionalized)			
a. Number			
1993		41	929
1994		43	913
1995		25	646
1996		54	720
1997		34	693
1998		22	863
1999		17	1,016
2000		16	1,021
2001		26	678
2002		10	851

2003	0	776
2004	0	887
2005	0	864
2006	0	719
2007	0	618
2008	0	296

		<u>Article 7 Loans</u>	<u>Other Loans</u>
b. Aggregate Selling Price	1993	\$773,723	\$147,750,514
	1994	\$541,736	\$168,259,624
	1995	\$394,578	\$110,564,348
	1996	\$935,971	\$116,791,795
	1997	\$680,385	\$145,041,584
	1998	\$359,450	\$160,191,618
	1999	\$268,409	\$168,214,220
	2000	\$219,000	\$228,479,003
	2001	\$311,650	\$152,109,025
	2002	\$175,900	\$181,180,967
	2003	0	\$237,982,684
	2004	0	\$301,614,767
	2005	0	\$358,070,270
	2006	0	\$298,786,047
	2007	0	\$201,835,779
	2008	0	\$108,182,561

** D. Loans covered under Financial Code Section 4970

Number	2007	3	26
	2008	0	25
Aggregate Principal Amount	2007	\$30,730	\$4,179,040
	2008	0	\$4,657,688

III. COSTS AND EXPENSES CHARGED TO BORROWERS
IN ORIGINATED LOAN TRANSACTIONS

Total	1993	\$3,240,963	\$93,520,110
	1994	\$2,362,295	\$54,562,226
	1995	\$4,342,546	\$39,622,089
	1996	\$2,511,622	\$47,061,137
	1997	\$450,564	\$24,539,661
	1998	\$651,529	\$38,989,956
	1999	\$436,445	\$50,490,254
	2000	\$460,141	\$46,188,040
	2001	\$393,427	\$38,770,707
	2002	\$351,512	\$49,891,557
	2003	\$149,630	\$67,262,864
	2004	\$112,686	\$84,101,785
	2005	\$72,066	\$111,839,396
	2006	\$65,162	\$88,167,506
	2007	\$58,191	\$74,094,204
	2008	\$17,346	\$43,848,389

Retained by Broker or

Affiliate for Services	1993	\$1,693,381	\$41,192,203
	1994	\$1,332,404	\$26,791,169
	1995	\$3,804,789	\$25,318,399
	1996	\$2,203,582	\$31,109,025
	1997	\$248,615	\$8,581,603
	1998	\$230,429	\$14,265,084
	1999	\$189,601	\$19,125,633
	2000	\$248,424	\$20,273,548
		Article 7	Other
		<u>Loans</u>	<u>Loans</u>
	2001	\$211,298	\$15,902,807
	2002	\$184,536	\$21,549,426
	2003	\$80,729	\$24,098,026
	2004	\$67,937	\$35,931,325
	2005	\$38,499	\$51,910,901
	2006	\$26,796	\$40,636,041
	2007	\$29,993	\$31,136,994
	2008	\$5,695	\$18,763,729

IV. LOANS FOR BROKER'S USE OR BENEFIT (Section 10231.2) All Loans/Sales

	1993	343
	1994	325
	1995	31
	1996	19
	1997	27
	1998	34
	1999	69
	2000	47
	2001	19
	2002	62
	2003	37
	2004	58
	2005	102
	2006	30
	2007	46
	2008	20

* Number of Fractionalized Loans	1999	35
	2000	8
	2001	4
	2002	1
	2003	4
	2004	0
	2005	7
	2006	4
	2007	1
	2008	1

Aggregate Amount Borrowed	1993	\$15,017,111
	1994	\$13,862,841
	1995	\$1,800,895
	1996	\$1,436,243
	1997	\$1,519,724

1998	\$2,334,767
1999	\$12,989,861
2000	\$28,835,489
2001	\$2,106,500
2002	\$8,677,877
2003	\$10,831,750
2004	\$10,552,250
2005	\$22,090,900
2006	\$11,211,000
	<u>All Loans/Sales</u>
2007	\$9,402,037
2008	\$2,989,800

V. SALES OF NOTES AS AGENT
(Section 10131(e))

Total Loans	1993	1,015
	1994	1,247
	1995	611
	1996	485
	1997	396
	1998	525
	1999	542
	2000	594
	2001	421
	2002	527
	2003	807
	2004	1,153
	2005	1,234
	2006	1,312
	2007	1,085
	2008	208
Selling Price (Total Loans)	1993	\$69,111,118
	1994	\$83,987,784
	1995	\$38,797,437
	1996	\$65,966,801
	1997	\$70,311,577
	1998	\$58,795,575
	1999	\$85,180,758
	2000	\$96,478,648
	2001	\$119,981,471
	2002	\$140,954,090
	2003	\$178,384,898
	2004	\$263,821,751
	2005	\$300,702,281
	2006	\$377,804,039
	2007	\$526,392,362
	2008	\$44,240,995
Commissions Received (Total Loans)	1993	\$1,945,080
	1994	\$2,409,330
	1995	\$1,297,233
	1996	\$1,212,453
	1997	\$919,570
	1998	\$1,676,094
	1999	\$1,670,866
	2000	\$2,053,135
	2001	\$1,744,908

	2002	\$1,816,846
	2003	\$3,513,027
	2004	\$4,712,865
	2005	\$3,583,203
	2006	\$3,068,613
	2007	\$2,688,463
	2008	\$1,287,238
* Number (Multi-Lender)	1999	71
	2000	66
		<u>All Loans/Sales</u>
	2001	99
	2002	86
	2003	172
	2004	404
	2005	709
	2006	520
	2007	362
	2008	86
* Number of Investors	1999	219
	2000	233
	2001	389
	2002	255
	2003	327
	2004	1,057
	2005	1,489
	2006	1,405
	2007	1,054
	2008	309
* Selling Price (Multi-Lender)	1999	\$7,904,052
	2000	\$14,451,576
	2001	\$18,051,368
	2002	\$16,456,377
	2003	\$36,204,302
	2004	\$109,630,311
	2005	\$215,691,032
	2006	\$230,795,384
	2007	\$207,140,219
	2008	\$24,301,762
* Commissions Received (Multi-Lender)	1999	\$244,548
	2000	\$286,229
	2001	\$599,234
	2002	\$466,777
	2003	\$513,146
	2004	\$896,630
	2005	\$857,761
	2006	\$1,183,660
	2007	\$733,845
	2008	\$420,409

VI. REALES AS PRINCIPAL OF NOTES PURCHASED BY BROKER
(Section 10131.1)

Number (Total)	1993	225
	1994	174
	1995	180

	1996	330
	1997	230
	1998	329
	1999	231
	2000	105
	2001	95
	2002	45
	2003	202
	2004	349
	2005	394
	2006	718
		<u>All Loans/Sales</u>
	2007	384
	2008	56
Aggregate Purchase Price (Total)	1993	\$14,114,432
	1994	\$17,330,868
	1995	\$19,887,453
	1996	\$31,414,913
	1997	\$28,585,992
	1998	\$15,549,569
	1999	\$27,173,093
	2000	\$22,081,554
	2001	\$34,793,618
	2002	\$12,135,243
	2003	\$32,568,564
	2004	\$84,987,601
	2005	\$89,417,687
	2006	\$194,338,559
	2007	\$300,211,050
	2008	\$18,933,920
Aggregate Resale Price (Total)	1993	\$14,799,218
	1994	\$17,595,868
	1995	\$19,912,821
	1996	\$32,101,267
	1997	\$28,762,584
	1998	\$15,555,077
	1999	\$27,443,133
	2000	\$22,091,379
	2001	\$34,991,834
	2002	\$12,308,244
	2003	\$32,347,641
	2004	\$85,089,235
	2005	\$89,722,791
	2006	\$194,421,502
	2007	\$300,437,797
	2008	\$19,024,163
* Number (Multi-Lender)	1999	132
	2000	62
	2001	48
	2002	20
	2003	174
	2004	304
	2005	339
	2006	246
	2007	73

	2008	25
* Number of Investors	1999	584
	2000	270
	2001	263
	2002	77
	2003	423
	2004	1,323
	2005	901
	2006	392
	2007	157
	2008	127
		<u>All Loans/Sales</u>
* Selling Price (Multi-Lender)	1999	\$14,974,836
	2000	\$10,934,255
	2001	\$7,807,195
	2002	\$6,855,554
	2003	\$26,410,985
	2004	\$73,153,491
	2005	\$144,557,686
	2006	\$56,866,635
	2007	\$30,149,076
	2008	\$6,981,400
* Commissions Received (Multi-Lender)	1999	\$72,958
	2000	\$373,355
	2001	\$317,062
	2002	\$212,735
	2003	\$320,554
	2004	\$614,238
	2005	\$543,428
	2006	\$38,553
	2007	\$53,426
	2008	\$45,110

VII. SALES OF REAL PROPERTY SALES (RPS) CONTRACTS
AS AGENT OR PRINCIPAL (Sections 10131(c) and 10131.1)

Number	1993	53
	1994	225
	1995	74
	1996	40
	1997	84
	1998	27
	1999	89
	2000	164
	2001	101
	2002	40
	2003	60
	2004	89
	2005	100
	2006	24
	2007	18
	2008	58
Aggregate Selling Price	1993	\$12,043,813
	1994	\$23,700,420
	1995	\$12,815,630

1996	\$5,711,850
1997	\$13,736,785
1998	\$4,737,102
1999	\$17,899,490
2000	\$48,203,168
2001	\$23,386,813
2002	\$13,486,791
2003	\$23,308,800
2004	\$37,821,345
2005	\$35,223,200
2006	\$15,429,625
2007	\$6,996,825
2008	\$17,671,959
	<u>All Loans/Sales</u>

VIII. NOTE AND RPS CONTRACT SERVICING

A. Number Serviced by
Broker or Affiliate

1993	150,249
1994	189,216
1995	116,746
1996	122,146
1997	111,602
1998	100,514
1999	95,010
2000	106,774
2001	99,059
2002	90,178
2003	75,478
2004	67,246
2005	58,766
2006	57,431
2007	51,108
2008	49,272

B. Number of Fractionalized Loans Serviced

1999	14,994
2000	15,769
2001	17,024
2002	17,334
2003	17,750
2004	19,118
2005	18,898
2006	20,485
2007	17,191
2008	14,802

C. Total \$ Amount Payments

1993	No Data
1994	\$2,645,330,898
1995	\$1,874,641,411
1996	\$2,066,185,285
1997	\$1,593,971,561
1998	\$1,939,924,303
1999	\$2,362,939,422
2000	\$2,564,278,632
2001	\$2,946,945,951
2002	\$3,288,438,212
2003	\$3,563,191,654
2004	\$3,958,871,954
2005	\$4,444,139,673

	2006	\$4,761,461,878
	2007	\$3,997,378,910
	2008	\$2,500,546,339
D. \$ Amount of Fractionalized Payments	1999	\$958,996,074
	2000	\$1,081,828,484
	2001	\$1,182,327,328
	2002	\$1,470,288,191
	2003	\$1,847,699,125
	2004	\$2,325,060,834
	2005	\$2,472,778,539
	2006	\$2,792,845,865
	2007	\$1,816,517,455
	2008	\$985,920,285
		<u>All Loans/Sales</u>
E. Total \$ Amount of Loans Serviced	1993	No Data
	1994	\$10,969,860,974
	1995	\$6,338,915,941
	1996	\$7,323,474,102
	1997	\$5,358,573,265
	1998	\$5,810,875,242
	1999	\$6,511,909,321
	2000	\$7,973,597,736
	2001	\$7,656,581,079
	2002	\$7,189,779,277
	2003	\$7,381,963,790
	2004	\$8,571,214,176
	2005	\$9,133,498,866
	2006	\$11,018,692,777
	2007	\$10,615,869,052
	2008	\$9,032,782,242
F. \$ Amount of Fractionalized Loans Serviced	1999	\$1,757,274,594
	2000	\$2,376,180,746
	2001	\$2,570,465,761
	2002	\$3,038,285,255
	2003	\$3,612,511,288
	2004	\$4,453,268,591
	2005	\$4,960,861,031
	2006	\$6,124,848,977
	2007	\$6,335,604,625
	2008	\$5,133,116,129
G. Late Charges		
1. Total Late Charges Paid	1993	\$9,499,242
	1994	\$9,955,811
	1995	\$8,286,669
	1996	\$8,114,639
	1997	\$5,823,610
	1998	\$6,532,131
	1999	\$6,693,079
	2000	\$8,092,119
	2001	\$8,563,572
	2002	\$9,140,077
	2003	\$10,525,338
	2004	\$10,576,680
	2005	\$10,786,039

	2006	\$14,702,304
	2007	\$16,307,600
	2008	\$11,532,595
H. Retained by Broker or Affiliate	1993	\$6,162,432
	1994	\$6,351,374
	1995	\$5,014,006
	1996	\$5,181,695
	1997	\$3,167,595
	1998	\$3,526,816
	1999	\$3,559,885
	2000	\$4,224,201
	2001	\$4,237,750
	2002	\$4,224,356
	2003	\$4,832,940
		<u>All Loans/Sales</u>
	2004	\$5,146,834
	2005	\$5,723,985
	2006	\$6,961,547
	2007	\$7,963,572
	2008	\$5,841,613
I. Prepayment Penalties		
1. Number Prepaid	1993	33,513
	1994	16,684
	1995	7,735
	1996	8,711
	1997	3,921
	1998	4,861
	1999	7,316
	2000	6,247
	2001	6,054
	2002	7,637
	2003	8,167
	2004	9,707
	2005	8,598
	2006	8,782
	2007	6,810
	2008	3,699
J. Total Paid by Borrowers	1993	\$14,634,078
	1994	\$12,968,286
	1995	\$8,832,233
	1996	\$9,913,442
	1997	\$2,074,043
	1998	\$2,463,171
	1999	\$1,904,039
	2000	\$1,743,979
	2001	\$2,409,028
	2002	\$3,093,437
	2003	\$3,079,911
	2004	\$6,512,200
	2005	\$7,882,500
	2006	\$7,760,622
	2007	\$8,315,262
	2008	\$3,899,408

K. Retained by Broker or Affiliate	1993	No Data
	1994	\$2,834,234
	1995	\$2,989,976
	1996	\$3,386,735
	1997	\$849,886
	1998	\$1,027,019
	1999	\$617,885
	2000	\$682,329
	2001	\$685,336
	2002	\$811,137
	2003	\$1,029,193
	2004	\$1,898,789
	2005	\$2,492,707
	2006	\$2,114,369
2007	\$2,809,670	
2008	\$1,270,250	
		<u>All Loans/Sales</u>
L. Total Other Charges of Broker or Affiliate for Servicing	1993	\$24,517,130
	1994	\$25,105,198
	1995	\$21,137,628
	1996	\$24,212,940
	1997	\$10,525,783
	1998	\$12,439,144
	1999	\$14,819,515
	2000	\$22,299,453
	2001	\$26,585,113
	2002	\$32,127,980
	2003	\$34,030,465
	2004	\$38,817,811
	2005	\$56,465,650
	2006	\$68,362,126
2007	\$66,127,909	
2008	\$59,696,930	
M. Notices of Default Filed	1993	10,188
	1994	8,585
	1995	6,429
	1996	5,275
	1997	2,573
	1998	2,541
	1999	2,011
	2000	1,821
	2001	1,987
	2002	2,033
	2003	1,750
	2004	1,700
	2005	2,218
	2006	3,360
2007	4,676	
2008	4,547	
N. Trustee's Sales, Judicial Sales or Deeds in Lieu of Foreclosure Recorded	1993	2,264
	1994	2,556
	1995	1,782
	1996	1,345
	1997	857

1998	785
1999	660
2000	416
2001	306
2002	351
2003	262
2004	175
2005	116
2006	305
2007	867
2008	2,234

* New category as of 1999

** New category as of 2007