

**DEPARTMENT OF REAL ESTATE  
COMPOSITE REPORT  
OF  
MORTGAGE LOAN/TRUST DEED ANNUAL REPORTS**

|                              |            |            |            |            |
|------------------------------|------------|------------|------------|------------|
| Number of Reporting Brokers: | 1993 - 376 | 1997 - 235 | 2001 - 300 | 2005 - 336 |
|                              | 1994 - 329 | 1998 - 266 | 2002 - 300 | 2006 - 352 |
|                              | 1995 - 290 | 1999 - 265 | 2003 - 304 | 2007 - 352 |
|                              | 1996 - 272 | 2000 - 284 | 2004 - 316 |            |

\* Number Reporting Multi-Lender:

|            |
|------------|
| 1999 - 139 |
| 2000 - 146 |
| 2001 - 159 |
| 2002 - 164 |
| 2003 - 163 |
| 2004 - 161 |
| 2005 - 164 |
| 2006 - 173 |
| 2007 - 166 |

|  |      | <u>Article 7<br/>Loans</u> | <u>Other<br/>Loans</u> |
|--|------|----------------------------|------------------------|
| I. LOANS ORIGINATED AS AGENT<br>(Section 10131(d)) |      |                            |                        |
| A. Total Loans                                     |      |                            |                        |
|  | 1993 | 3,132                      | 54,052                 |
|  | 1994 | 2,284                      | 33,431                 |
|  | 1995 | 2,026                      | 15,330                 |
|  | 1996 | 1,535                      | 11,571                 |
|  | 1997 | 584                        | 7,451                  |
|  | 1998 | 520                        | 9,786                  |
|  | 1999 | 511                        | 11,407                 |
|  | 2000 | 554                        | 10,602                 |
|  | 2001 | 488                        | 9,904                  |
|  | 2002 | 424                        | 13,718                 |
|  | 2003 | 302                        | 14,868                 |
|  | 2004 | 216                        | 16,153                 |
|  | 2005 | 179                        | 18,193                 |
|  | 2006 | 150                        | 15,339                 |
|  | 2007 | 90                         | 11,008                 |
| Aggregate Principal Amount                         | 1993 | \$40,516,729               | \$7,527,402,859        |
|  | 1994 | \$30,676,716               | \$4,662,875,657        |
|  | 1995 | \$31,199,913               | \$2,209,872,953        |
|  | 1996 | \$24,887,818               | \$1,278,603,031        |
|  | 1997 | \$8,969,571                | \$965,696,691          |
|  | 1998 | \$8,208,229                | \$1,453,015,738        |
|  | 1999 | \$8,317,746                | \$2,061,484,817        |
|  | 2000 | \$8,899,425                | \$1,973,990,575        |
|  | 2001 | \$8,295,235                | \$1,926,499,358        |
|  | 2002 | \$7,174,984                | \$3,130,092,119        |
|  | 2003 | \$5,997,036                | \$3,457,580,377        |
|  | 2004 | \$4,289,182                | \$4,587,143,212        |
|  | 2005 | \$2,929,970                | \$5,749,378,571        |
|  | 2006 | \$2,407,663                | \$4,952,869,615        |
|  | 2007 | \$1,474,205                | \$3,295,878,176        |
| Commissions Received                               | 1993 | \$4,837,766                | \$167,350,067          |

|  |      |              |                 |
|--|------|--------------|-----------------|
|  | 1994 | \$3,589,242  | \$88,822,171    |
|  |      | Article 7    | Other           |
|  |      | <u>Loans</u> | <u>Loans</u>    |
|  | 1995 | \$3,250,122  | \$67,744,345    |
|  | 1996 | \$2,307,159  | \$53,459,831    |
|  | 1997 | \$795,133    | \$39,611,565    |
|  | 1998 | \$779,846    | \$51,571,204    |
|  | 1999 | \$666,906    | \$64,309,429    |
|  | 2000 | \$603,253    | \$70,033,962    |
|  | 2001 | \$639,063    | \$69,631,284    |
|  | 2002 | \$598,433    | \$97,149,222    |
|  | 2003 | \$355,866    | \$134,040,886   |
|  | 2004 | \$251,535    | \$156,197,092   |
|  | 2005 | \$226,644    | \$184,272,059   |
|  | 2006 | \$114,499    | \$172,208,294   |
|  | 2007 | \$59,224     | \$130,049,072   |
| B. Multiple Lender Loans<br>(Fractionalized) |      |              |                 |
|  | 1993 | 317          | 4,503           |
|  | 1994 | 360          | 4,220           |
|  | 1995 | 248          | 3,482           |
|  | 1996 | 133          | 3,004           |
|  | 1997 | 85           | 2,724           |
|  | 1998 | 45           | 2,854           |
|  | 1999 | 17           | 3,539           |
|  | 2000 | 44           | 3,730           |
|  | 2001 | 22           | 3,519           |
|  | 2002 | 20           | 4,256           |
|  | 2003 | 5            | 4,665           |
|  | 2004 | 6            | 5,190           |
|  | 2005 | 1            | 5,791           |
|  | 2006 | 4            | 5,430           |
|  | 2007 | 2            | 3,806           |
| Aggregate Principal Amount                   |      |              |                 |
|  | 1993 | \$5,158,646  | \$561,526,615   |
|  | 1994 | \$5,683,719  | \$542,902,046   |
|  | 1995 | \$4,102,618  | \$398,442,275   |
|  | 1996 | \$2,311,010  | \$436,685,539   |
|  | 1997 | \$1,633,437  | \$413,803,408   |
|  | 1998 | \$723,025    | \$533,881,421   |
|  | 1999 | \$326,700    | \$735,332,229   |
|  | 2000 | \$1,014,200  | \$841,479,360   |
|  | 2001 | \$586,501    | \$870,325,882   |
|  | 2002 | \$486,000    | \$1,297,253,852 |
|  | 2003 | \$147,894    | \$1,588,861,463 |
|  | 2004 | \$105,000    | \$2,197,966,789 |
|  | 2005 | \$17,650     | \$2,468,078,804 |
|  | 2006 | \$90,500     | \$2,434,028,274 |
|  | 2007 | \$38,961     | \$1,508,029,158 |
| * Total Number of Investors                  |      |              |                 |
|  | 1999 | 38           | 11,538          |
|  | 2000 | 81           | 12,436          |
|  | 2001 | 48           | 10,946          |
|  | 2002 | 61           | 14,389          |
|  | 2003 | 11           | 14,532          |
|  | 2004 | 18           | 15,624          |
|  | 2005 | 2            | 19,008          |

|  | 2006         | 8            | 52,151        |
|--|--------------|--------------|---------------|
|  | 2007         | 4            | 18,293        |
|  |              | Article 7    | Other         |
|  |              | <u>Loans</u> | <u>Loans</u>  |
| C. Loans to Refinance Loans Previously Negotiated by Reporting Broker or Affiliate |              |              |               |
| 1993   | 310          |              | 2,167         |
| 1994   | 254          |              | 1,488         |
| 1995   | 241          |              | 1,003         |
| 1996   | 98           |              | 867           |
| 1997   | 45           |              | 486           |
| 1998   | 27           |              | 636           |
| 1999   | 24           |              | 381           |
| 2000   | 15           |              | 424           |
| 2001   | 23           |              | 375           |
| 2002   | 33           |              | 602           |
| 2003   | 5            |              | 451           |
| 2004   | 4            |              | 752           |
| 2005   | 1            |              | 398           |
| 2006   | 11           |              | 462           |
| 2007   | 4            |              | 452           |
| Aggregate Principal Amount   |              |              |               |
| 1993   | \$4,636,329  |              | \$242,162,556 |
| 1994   | \$3,493,970  |              | \$158,723,490 |
| 1995   | \$3,424,306  |              | \$92,677,448  |
| 1996   | \$1,614,511  |              | \$93,826,506  |
| 1997   | \$731,350    |              | \$72,265,571  |
| 1998   | \$516,004    |              | \$147,382,280 |
| 1999   | \$447,850    |              | \$70,349,694  |
| 2000   | \$296,200    |              | \$90,869,488  |
| 2001   | \$394,251    |              | \$102,793,907 |
| 2002   | \$563,850    |              | \$185,013,396 |
| 2003   | \$85,300     |              | \$179,184,496 |
| 2004   | \$99,500     |              | \$198,955,404 |
| 2005   | \$30,000     |              | \$251,259,562 |
| 2006   | \$206,800    |              | \$317,055,175 |
| 2007   | \$22,000     |              | \$243,246,954 |
| D. Balloon Payment and Interest-Only Loans   |              |              |               |
| 1993   | 651          |              | 8,313         |
| 1994   | 534          |              | 7,572         |
| 1995   | 275          |              | 6,402         |
| 1996   | 222          |              | 6,204         |
| 1997   | 166          |              | 5,031         |
| 1998   | 213          |              | 5,925         |
| 1999   | 281          |              | 7,203         |
| 2000   | 395          |              | 7,854         |
| 2001   | 333          |              | 6,902         |
| 2002   | 250          |              | 8,523         |
| 2003   | 123          |              | 8,704         |
| 2004   | 86           |              | 9,995         |
| 2005   | 70           |              | 10,908        |
| 2006   | 70           |              | 10,520        |
| 2007   | 51           |              | 7,855         |
| Aggregate Principal Amount (at maturity)   |              |              |               |
| 1993   | \$10,032,361 |              | \$821,196,574 |

|      |                  |                 |
|------|------------------|-----------------|
| 1994 | \$8,120,927      | \$795,628,177   |
| 1995 | \$4,144,323      | \$772,239,127   |
| 1996 | \$3,229,830      | \$737,656,224   |
|      | <u>Article 7</u> | <u>Other</u>    |
|      | <u>Loans</u>     | <u>Loans</u>    |
| 1997 | \$2,832,975      | \$693,710,307   |
| 1998 | \$3,476,331      | \$818,946,295   |
| 1999 | \$4,258,813      | \$1,301,778,150 |
| 2000 | \$6,587,478      | \$1,462,076,714 |
| 2001 | \$6,040,723      | \$1,361,707,212 |
| 2002 | \$4,370,620      | \$1,882,607,746 |
| 2003 | \$2,655,382      | \$2,300,940,125 |
| 2004 | \$1,794,729      | \$4,286,577,638 |
| 2005 | \$1,200,189      | \$3,885,629,067 |
| 2006 | \$1,208,365      | \$3,690,845,973 |
| 2007 | \$851,554        | \$2,454,319,124 |

\*\* E. Loans covered under Financial Code Section 4970

|                            |      |           |              |
|----------------------------|------|-----------|--------------|
| Number                     | 2007 | 24        | 284          |
| Aggregate Principal Amount | 2007 | \$379,725 | \$35,918,357 |

II. LOANS ORIGINATED AS PRINCIPAL (FUNDED BY BROKER) FOR RESALE (Section 10131.1)

A. Total Loans

|      |       |        |
|------|-------|--------|
| 1993 | 1,752 | 50,302 |
| 1994 | 1,751 | 42,373 |
| 1995 | 1,383 | 3,990  |
| 1996 | 1,022 | 3,870  |
| 1997 | 260   | 1,743  |
| 1998 | 417   | 2,963  |
| 1999 | 261   | 3,933  |
| 2000 | 153   | 4,366  |
| 2001 | 157   | 4,028  |
| 2002 | 42    | 2,342  |
| 2003 | 46    | 2,368  |
| 2004 | 22    | 2,663  |
| 2005 | 22    | 2,297  |
| 2006 | 19    | 1,884  |
| 2007 | 9     | 1,870  |

|                     |      |              |                 |
|---------------------|------|--------------|-----------------|
| Aggregate Principal | 1993 | \$23,663,664 | \$6,528,024,240 |
|                     | 1994 | \$23,583,076 | \$5,397,648,308 |
|                     | 1995 | \$18,231,932 | \$339,450,848   |
|                     | 1996 | \$14,454,763 | \$363,474,119   |
|                     | 1997 | \$3,356,018  | \$254,118,462   |
|                     | 1998 | \$5,382,034  | \$477,072,674   |
|                     | 1999 | \$3,338,902  | \$669,966,107   |
|                     | 2000 | \$1,987,967  | \$814,548,241   |
|                     | 2001 | \$1,932,324  | \$813,011,551   |
|                     | 2002 | \$693,846    | \$378,775,999   |
|                     | 2003 | \$552,976    | \$463,436,721   |
|                     | 2004 | \$337,018    | \$620,859,005   |
|                     | 2005 | \$306,300    | \$652,648,589   |

|      |           |               |
|------|-----------|---------------|
| 2006 | \$243,500 | \$599,879,009 |
| 2007 | \$131,630 | \$579,752,771 |

|   |      | <u>Article 7<br/>Loans</u> | <u>Other<br/>Loans</u> |
|---|------|----------------------------|------------------------|
| Loan Origination or Other<br>Fees in Lieu of Commission | 1993 | \$2,205,130                | \$81,114,242           |
|   | 1994 | \$2,046,550                | \$56,482,231           |
|   | 1995 | \$1,608,343                | \$18,340,628           |
|   | 1996 | \$1,285,294                | \$18,669,368           |
|   | 1997 | \$191,570                  | \$10,948,689           |
|   | 1998 | \$344,307                  | \$11,401,286           |
|   | 1999 | \$201,334                  | \$20,489,645           |
|   | 2000 | \$144,630                  | \$24,389,899           |
|   | 2001 | \$119,941                  | \$26,513,667           |
|   | 2002 | \$57,794                   | \$15,364,820           |
|   | 2003 | \$28,457                   | \$15,478,813           |
|   | 2004 | \$15,036                   | \$21,123,260           |
|   | 2005 | \$12,160                   | \$25,210,795           |
|   | 2006 | \$10,360                   | \$19,231,467           |
|   | 2007 | \$6,555                    | \$18,842,228           |

B. Loans to Refinance Loans  
Previously Negotiated by Reporting  
Broker or Affiliate

|      |     |       |
|------|-----|-------|
| 1993 | 105 | 3,559 |
| 1994 | 92  | 384   |
| 1995 | 13  | 198   |
| 1996 | 10  | 265   |
| 1997 | 34  | 126   |
| 1998 | 32  | 447   |
| 1999 | 20  | 520   |
| 2000 | 11  | 489   |
| 2001 | 7   | 641   |
| 2002 | 4   | 66    |
| 2003 | 0   | 102   |
| 2004 | 1   | 73    |
| 2005 | 2   | 52    |
| 2006 | 1   | 71    |
| 2007 | 0   | 60    |

|                            |      |             |               |
|----------------------------|------|-------------|---------------|
| Aggregate Principal Amount | 1993 | \$1,672,349 | \$471,010,356 |
|                            | 1994 | \$1,299,406 | \$55,474,333  |
|                            | 1995 | \$177,800   | \$40,122,228  |
|                            | 1996 | \$127,300   | \$33,503,608  |
|                            | 1997 | \$478,195   | \$35,185,274  |
|                            | 1998 | \$584,560   | \$80,364,365  |
|                            | 1999 | \$295,228   | \$82,912,120  |
|                            | 2000 | \$177,111   | \$128,409,200 |
|                            | 2001 | \$111,200   | \$148,728,010 |
|                            | 2002 | \$98,000    | \$16,577,250  |
|                            | 2003 | 0           | \$25,404,495  |
|                            | 2004 | \$30,000    | \$18,456,205  |
|                            | 2005 | \$45,200    | \$11,292,000  |
|                            | 2006 | \$7,000     | \$24,761,346  |
|                            | 2007 | 0           | \$17,742,700  |

C. Balloon Payment and Interest-Only Loans

|      |                           |                       |
|------|---------------------------|-----------------------|
| 1993 | 445                       | 5,896                 |
| 1994 | 211                       | 3,579                 |
|      | Article 7<br><u>Loans</u> | Other<br><u>Loans</u> |
| 1995 | 46                        | 1,283                 |
| 1996 | 86                        | 1,401                 |
| 1997 | 48                        | 1,114                 |
| 1998 | 38                        | 1,488                 |
| 1999 | 81                        | 1,950                 |
| 2000 | 65                        | 1,837                 |
| 2001 | 123                       | 1,160                 |
| 2002 | 17                        | 1,837                 |
| 2003 | 29                        | 1,750                 |
| 2004 | 6                         | 1,900                 |
| 2005 | 13                        | 2,195                 |
| 2006 | 14                        | 1,533                 |
| 2007 | 6                         | 1,777                 |

Aggregate Principal Amount  
(at maturity)

|      |             |               |
|------|-------------|---------------|
| 1993 | \$6,573,374 | \$687,128,253 |
| 1994 | \$3,081,903 | \$452,952,818 |
| 1995 | \$727,866   | \$156,090,079 |
| 1996 | \$1,222,464 | \$183,053,950 |
| 1997 | \$871,468   | \$190,109,318 |
| 1998 | \$501,755   | \$173,163,678 |
| 1999 | \$1,020,987 | \$378,238,445 |
| 2000 | \$836,831   | \$445,528,740 |
| 2001 | \$1,370,897 | \$321,438,730 |
| 2002 | \$302,797   | \$301,131,293 |
| 2003 | \$373,499   | \$344,888,890 |
| 2004 | \$74,303    | \$454,093,530 |
| 2005 | \$210,527   | \$612,899,313 |
| 2006 | \$149,908   | \$515,492,114 |
| 2007 | \$74,419    | \$542,987,481 |

D. Principal (Broker Funded)  
Loans Resold

1. Single Purchaser  
a. Number

|      |       |        |
|------|-------|--------|
| 1993 | 1,456 | 41,665 |
| 1994 | 1,220 | 34,544 |
| 1995 | 864   | 1,269  |
| 1996 | 484   | 1,480  |
| 1997 | 186   | 645    |
| 1998 | 324   | 1,916  |
| 1999 | 198   | 2,280  |
| 2000 | 107   | 3,025  |
| 2001 | 60    | 3,209  |
| 2002 | 18    | 742    |
| 2003 | 16    | 932    |
| 2004 | 17    | 1,009  |
| 2005 | 10    | 1,042  |
| 2006 | 11    | 820    |
| 2007 | 4     | 744    |

|                            |      |                           |                       |
|----------------------------|------|---------------------------|-----------------------|
| b. Aggregate Selling Price | 1993 | \$18,300,969              | \$5,408,877,513       |
|                            | 1994 | \$14,017,995              | \$4,414,045,616       |
|                            | 1995 | \$8,673,530               | \$82,568,984          |
|                            | 1996 | \$5,232,556               | \$112,141,532         |
|                            | 1997 | \$2,225,387               | \$72,648,462          |
|                            |      | Article 7<br><u>Loans</u> | Other<br><u>Loans</u> |
|                            | 1998 | \$4,024,062               | \$379,945,439         |
|                            | 1999 | \$2,490,658               | \$429,009,817         |
|                            | 2000 | \$1,444,653               | \$519,979,202         |
|                            | 2001 | \$948,002                 | \$643,007,092         |
|                            | 2002 | \$256,935                 | \$116,691,136         |
|                            | 2003 | \$252,184                 | \$146,321,183         |
|                            | 2004 | \$275,648                 | \$197,185,260         |
|                            | 2005 | \$148,000                 | \$167,669,433         |
|                            | 2006 | \$189,000                 | \$174,493,605         |
|                            | 2007 | \$50,000                  | \$162,639,843         |

2. Multiple Purchasers  
(Fractionalized)

|           |      |    |       |
|-----------|------|----|-------|
| a. Number | 1993 | 41 | 929   |
|           | 1994 | 43 | 913   |
|           | 1995 | 25 | 646   |
|           | 1996 | 54 | 720   |
|           | 1997 | 34 | 693   |
|           | 1998 | 22 | 863   |
|           | 1999 | 17 | 1,016 |
|           | 2000 | 16 | 1,021 |
|           | 2001 | 26 | 678   |
|           | 2002 | 10 | 851   |
|           | 2003 | 0  | 776   |
|           | 2004 | 0  | 887   |
|           | 2005 | 0  | 864   |
|           | 2006 | 0  | 719   |
|           | 2007 | 0  | 618   |

|                            |      |           |               |
|----------------------------|------|-----------|---------------|
| b. Aggregate Selling Price | 1993 | \$773,723 | \$147,750,514 |
|                            | 1994 | \$541,736 | \$168,259,624 |
|                            | 1995 | \$394,578 | \$110,564,348 |
|                            | 1996 | \$935,971 | \$116,791,795 |
|                            | 1997 | \$680,385 | \$145,041,584 |
|                            | 1998 | \$359,450 | \$160,191,618 |
|                            | 1999 | \$268,409 | \$168,214,220 |
|                            | 2000 | \$219,000 | \$228,479,003 |
|                            | 2001 | \$311,650 | \$152,109,025 |
|                            | 2002 | \$175,900 | \$181,180,967 |
|                            | 2003 | 0         | \$237,982,684 |
|                            | 2004 | 0         | \$301,614,767 |
|                            | 2005 | 0         | \$358,070,270 |
|                            | 2006 | 0         | \$298,786,047 |
|                            | 2007 | 0         | \$201,835,779 |

\*\* E. Loans covered under Financial

Code Section 4970

|                            |      |          |             |
|----------------------------|------|----------|-------------|
| Number                     | 2007 | 3        | 26          |
| Aggregate Principal Amount | 2007 | \$30,730 | \$4,179,040 |

|                  |              |
|------------------|--------------|
| <u>Article 7</u> | <u>Other</u> |
| <u>Loans</u>     | <u>Loans</u> |

III. COSTS AND EXPENSES CHARGED TO BORROWERS  
IN ORIGINATED LOAN TRANSACTIONS

|       |      |             |               |
|-------|------|-------------|---------------|
| Total | 1993 | \$3,240,963 | \$93,520,110  |
|       | 1994 | \$2,362,295 | \$54,562,226  |
|       | 1995 | \$4,342,546 | \$39,622,089  |
|       | 1996 | \$2,511,622 | \$47,061,137  |
|       | 1997 | \$450,564   | \$24,539,661  |
|       | 1998 | \$651,529   | \$38,989,956  |
|       | 1999 | \$436,445   | \$50,490,254  |
|       | 2000 | \$460,141   | \$46,188,040  |
|       | 2001 | \$393,427   | \$38,770,707  |
|       | 2002 | \$351,512   | \$49,891,557  |
|       | 2003 | \$149,630   | \$67,262,864  |
|       | 2004 | \$112,686   | \$84,101,785  |
|       | 2005 | \$72,066    | \$111,839,396 |
|       | 2006 | \$65,162    | \$88,167,506  |
|       | 2007 | \$58,191    | \$74,094,204  |

Retained by Broker or  
Affiliate for Services

|      |             |              |
|------|-------------|--------------|
| 1993 | \$1,693,381 | \$41,192,203 |
| 1994 | \$1,332,404 | \$26,791,169 |
| 1995 | \$3,804,789 | \$25,318,399 |
| 1996 | \$2,203,582 | \$31,109,025 |
| 1997 | \$248,615   | \$8,581,603  |
| 1998 | \$230,429   | \$14,265,084 |
| 1999 | \$189,601   | \$19,125,633 |
| 2000 | \$248,424   | \$20,273,548 |
| 2001 | \$211,298   | \$15,902,807 |
| 2002 | \$184,536   | \$21,549,426 |
| 2003 | \$80,729    | \$24,098,026 |
| 2004 | \$67,937    | \$35,931,325 |
| 2005 | \$38,499    | \$51,910,901 |
| 2006 | \$26,796    | \$40,636,041 |
| 2007 | \$29,993    | \$31,136,994 |

All Loans/Sales

IV. LOANS FOR BROKER'S USE OR BENEFIT  
(Section 10231.2)

|      |     |
|------|-----|
| 1993 | 343 |
| 1994 | 325 |
| 1995 | 31  |
| 1996 | 19  |
| 1997 | 27  |
| 1998 | 34  |
| 1999 | 69  |
| 2000 | 47  |
| 2001 | 19  |
| 2002 | 62  |

|      |     |
|------|-----|
| 2003 | 37  |
| 2004 | 58  |
| 2005 | 102 |
| 2006 | 30  |
| 2007 | 46  |

All Loans/Sales

|                                  |      |    |
|----------------------------------|------|----|
| * Number of Fractionalized Loans | 1999 | 35 |
|                                  | 2000 | 8  |
|                                  | 2001 | 4  |
|                                  | 2002 | 1  |
|                                  | 2003 | 4  |
|                                  | 2004 | 0  |
|                                  | 2005 | 7  |
|                                  | 2006 | 4  |
|                                  | 2007 | 1  |

|                           |      |              |
|---------------------------|------|--------------|
| Aggregate Amount Borrowed | 1993 | \$15,017,111 |
|                           | 1994 | \$13,862,841 |
|                           | 1995 | \$1,800,895  |
|                           | 1996 | \$1,436,243  |
|                           | 1997 | \$1,519,724  |
|                           | 1998 | \$2,334,767  |
|                           | 1999 | \$12,989,861 |
|                           | 2000 | \$28,835,489 |
|                           | 2001 | \$2,106,500  |
|                           | 2002 | \$8,677,877  |
|                           | 2003 | \$10,831,750 |
|                           | 2004 | \$10,552,250 |
|                           | 2005 | \$22,090,900 |
|                           | 2006 | \$11,211,000 |
|                           | 2007 | \$9,402,037  |

V. SALES OF NOTES AS AGENT  
(Section 10131(e))

|             |      |       |
|-------------|------|-------|
| Total Loans | 1993 | 1,015 |
|             | 1994 | 1,247 |
|             | 1995 | 611   |
|             | 1996 | 485   |
|             | 1997 | 396   |
|             | 1998 | 525   |
|             | 1999 | 542   |
|             | 2000 | 594   |
|             | 2001 | 421   |
|             | 2002 | 527   |
|             | 2003 | 807   |
|             | 2004 | 1,153 |
|             | 2005 | 1,234 |
|             | 2006 | 1,312 |
|             | 2007 | 1,085 |

|                             |      |              |
|-----------------------------|------|--------------|
| Selling Price (Total Loans) | 1993 | \$69,111,118 |
|                             | 1994 | \$83,987,784 |
|                             | 1995 | \$38,797,437 |
|                             | 1996 | \$65,966,801 |

|                                    |      |                        |
|------------------------------------|------|------------------------|
|                                    | 1997 | \$70,311,577           |
|                                    | 1998 | \$58,795,575           |
|                                    | 1999 | \$85,180,758           |
|                                    | 2000 | \$96,478,648           |
|                                    | 2001 | \$119,981,471          |
|                                    | 2002 | \$140,954,090          |
|                                    | 2003 | \$178,384,898          |
|                                    | 2004 | \$263,821,751          |
|                                    | 2005 | \$300,702,281          |
|                                    |      | <u>All Loans/Sales</u> |
|                                    | 2006 | \$377,804,039          |
|                                    | 2007 | \$526,392,362          |
| Commissions Received (Total Loans) | 1993 | \$1,945,080            |
|                                    | 1994 | \$2,409,330            |
|                                    | 1995 | \$1,297,233            |
|                                    | 1996 | \$1,212,453            |
|                                    | 1997 | \$919,570              |
|                                    | 1998 | \$1,676,094            |
|                                    | 1999 | \$1,670,866            |
|                                    | 2000 | \$2,053,135            |
|                                    | 2001 | \$1,744,908            |
|                                    | 2002 | \$1,816,846            |
|                                    | 2003 | \$3,513,027            |
|                                    | 2004 | \$4,712,865            |
|                                    | 2005 | \$3,583,203            |
|                                    | 2006 | \$3,068,613            |
|                                    | 2007 | \$2,688,463            |
| * Number (Multi-Lender)            | 1999 | 71                     |
|                                    | 2000 | 66                     |
|                                    | 2001 | 99                     |
|                                    | 2002 | 86                     |
|                                    | 2003 | 172                    |
|                                    | 2004 | 404                    |
|                                    | 2005 | 709                    |
|                                    | 2006 | 520                    |
|                                    | 2007 | 362                    |
| * Number of Investors              | 1999 | 219                    |
|                                    | 2000 | 233                    |
|                                    | 2001 | 389                    |
|                                    | 2002 | 255                    |
|                                    | 2003 | 327                    |
|                                    | 2004 | 1,057                  |
|                                    | 2005 | 1,489                  |
|                                    | 2006 | 1,405                  |
|                                    | 2007 | 1,054                  |
| * Selling Price (Multi-Lender)     | 1999 | \$7,904,052            |
|                                    | 2000 | \$14,451,576           |
|                                    | 2001 | \$18,051,368           |
|                                    | 2002 | \$16,456,377           |
|                                    | 2003 | \$36,204,302           |
|                                    | 2004 | \$109,630,311          |
|                                    | 2005 | \$215,691,032          |
|                                    | 2006 | \$230,795,384          |
|                                    | 2007 | \$207,140,219          |

|                                       |      |                        |
|---------------------------------------|------|------------------------|
| * Commissions Received (Multi-Lender) | 1999 | \$244,548              |
|                                       | 2000 | \$286,229              |
|                                       | 2001 | \$599,234              |
|                                       | 2002 | \$466,777              |
|                                       | 2003 | \$513,146              |
|                                       | 2004 | \$896,630              |
|                                       | 2005 | \$857,761              |
|                                       | 2006 | \$1,183,660            |
|                                       | 2007 | \$733,845              |
|                                       |      | <u>All Loans/Sales</u> |

VI. REALES AS PRINCIPAL OF NOTES PURCHASED BY BROKER  
(Section 10131.1)

|                                  |      |               |
|----------------------------------|------|---------------|
| Number (Total)                   | 1993 | 225           |
|                                  | 1994 | 174           |
|                                  | 1995 | 180           |
|                                  | 1996 | 330           |
|                                  | 1997 | 230           |
|                                  | 1998 | 329           |
|                                  | 1999 | 231           |
|                                  | 2000 | 105           |
|                                  | 2001 | 95            |
|                                  | 2002 | 45            |
|                                  | 2003 | 202           |
|                                  | 2004 | 349           |
|                                  | 2005 | 394           |
|                                  | 2006 | 718           |
|                                  | 2007 | 384           |
| Aggregate Purchase Price (Total) | 1993 | \$14,114,432  |
|                                  | 1994 | \$17,330,868  |
|                                  | 1995 | \$19,887,453  |
|                                  | 1996 | \$31,414,913  |
|                                  | 1997 | \$28,585,992  |
|                                  | 1998 | \$15,549,569  |
|                                  | 1999 | \$27,173,093  |
|                                  | 2000 | \$22,081,554  |
|                                  | 2001 | \$34,793,618  |
|                                  | 2002 | \$12,135,243  |
|                                  | 2003 | \$32,568,564  |
|                                  | 2004 | \$84,987,601  |
|                                  | 2005 | \$89,417,687  |
|                                  | 2006 | \$194,338,559 |
|                                  | 2007 | \$300,211,050 |
| Aggregate Resale Price (Total)   | 1993 | \$14,799,218  |
|                                  | 1994 | \$17,595,868  |
|                                  | 1995 | \$19,912,821  |
|                                  | 1996 | \$32,101,267  |
|                                  | 1997 | \$28,762,584  |
|                                  | 1998 | \$15,555,077  |
|                                  | 1999 | \$27,443,133  |
|                                  | 2000 | \$22,091,379  |
|                                  | 2001 | \$34,991,834  |
|                                  | 2002 | \$12,308,244  |
|                                  | 2003 | \$32,347,641  |
|                                  | 2004 | \$85,089,235  |

|                                       |      |                        |
|---------------------------------------|------|------------------------|
|                                       | 2005 | \$89,722,791           |
|                                       | 2006 | \$194,421,502          |
|                                       | 2007 | \$300,437,797          |
| * Number (Multi-Lender)               | 1999 | 132                    |
|                                       | 2000 | 62                     |
|                                       | 2001 | 48                     |
|                                       | 2002 | 20                     |
|                                       | 2003 | 174                    |
|                                       | 2004 | 304                    |
|                                       | 2005 | 339                    |
|                                       |      | <u>All Loans/Sales</u> |
|                                       | 2006 | 246                    |
|                                       | 2007 | 73                     |
| * Number of Investors                 | 1999 | 584                    |
|                                       | 2000 | 270                    |
|                                       | 2001 | 263                    |
|                                       | 2002 | 77                     |
|                                       | 2003 | 423                    |
|                                       | 2004 | 1,323                  |
|                                       | 2005 | 901                    |
|                                       | 2006 | 392                    |
|                                       | 2007 | 157                    |
| * Selling Price (Multi-Lender)        | 1999 | \$14,974,836           |
|                                       | 2000 | \$10,934,255           |
|                                       | 2001 | \$7,807,195            |
|                                       | 2002 | \$6,855,554            |
|                                       | 2003 | \$26,410,985           |
|                                       | 2004 | \$73,153,491           |
|                                       | 2005 | \$144,557,686          |
|                                       | 2006 | \$56,866,635           |
|                                       | 2007 | \$30,149,076           |
| * Commissions Received (Multi-Lender) | 1999 | \$72,958               |
|                                       | 2000 | \$373,355              |
|                                       | 2001 | \$317,062              |
|                                       | 2002 | \$212,735              |
|                                       | 2003 | \$320,554              |
|                                       | 2004 | \$614,238              |
|                                       | 2005 | \$543,428              |
|                                       | 2006 | \$38,553               |
|                                       | 2007 | \$53,426               |

VII. SALES OF REAL PROPERTY SALES (RPS) CONTRACTS  
AS AGENT OR PRINCIPAL (Sections 10131(c) and 10131.1)

|        |      |     |
|--------|------|-----|
| Number | 1993 | 53  |
|        | 1994 | 225 |
|        | 1995 | 74  |
|        | 1996 | 40  |
|        | 1997 | 84  |
|        | 1998 | 27  |
|        | 1999 | 89  |
|        | 2000 | 164 |
|        | 2001 | 101 |

|                         |      |                        |
|-------------------------|------|------------------------|
|                         | 2002 | 40                     |
|                         | 2003 | 60                     |
|                         | 2004 | 89                     |
|                         | 2005 | 100                    |
|                         | 2006 | 24                     |
|                         | 2007 | 18                     |
| Aggregate Selling Price | 1993 | \$12,043,813           |
|                         | 1994 | \$23,700,420           |
|                         | 1995 | \$12,815,630           |
|                         | 1996 | \$5,711,850            |
|                         | 1997 | \$13,736,785           |
|                         |      | <u>All Loans/Sales</u> |
|                         | 1998 | \$4,737,102            |
|                         | 1999 | \$17,899,490           |
|                         | 2000 | \$48,203,168           |
|                         | 2001 | \$23,386,813           |
|                         | 2002 | \$13,486,791           |
|                         | 2003 | \$23,308,800           |
|                         | 2004 | \$37,821,345           |
|                         | 2005 | \$35,223,200           |
|                         | 2006 | \$15,429,625           |
|                         | 2007 | \$6,996,825            |

#### VIII. NOTE AND RPS CONTRACT SERVICING

##### A. Number Serviced by Broker or Affiliate

|      |         |
|------|---------|
| 1993 | 150,249 |
| 1994 | 189,216 |
| 1995 | 116,746 |
| 1996 | 122,146 |
| 1997 | 111,602 |
| 1998 | 100,514 |
| 1999 | 95,010  |
| 2000 | 106,774 |
| 2001 | 99,059  |
| 2002 | 90,178  |
| 2003 | 75,478  |
| 2004 | 67,246  |
| 2005 | 58,766  |
| 2006 | 57,431  |
| 2007 | 51,108  |

##### \* Number of Fractionalized Loans Serviced

|      |        |
|------|--------|
| 1999 | 14,994 |
| 2000 | 15,769 |
| 2001 | 17,024 |
| 2002 | 17,334 |
| 2003 | 17,750 |
| 2004 | 19,118 |
| 2005 | 18,898 |
| 2006 | 20,485 |
| 2007 | 17,191 |

##### B. Total \$ Amount Payments

|      |                 |
|------|-----------------|
| 1993 | No Data         |
| 1994 | \$2,645,330,898 |
| 1995 | \$1,874,641,411 |
| 1996 | \$2,066,185,285 |
| 1997 | \$1,593,971,561 |

|  |      |                        |
|--|------|------------------------|
|  | 1998 | \$1,939,924,303        |
|  | 1999 | \$2,362,939,422        |
|  | 2000 | \$2,564,278,632        |
|  | 2001 | \$2,946,945,951        |
|  | 2002 | \$3,288,438,212        |
|  | 2003 | \$3,563,191,654        |
|  | 2004 | \$3,958,871,954        |
|  | 2005 | \$4,444,139,673        |
|  | 2006 | \$4,761,461,878        |
|  | 2007 | \$3,997,378,910        |
| * \$ Amount of Fractionalized Payments       | 1999 | \$958,996,074          |
|  | 2000 | \$1,081,828,484        |
|  |      | <u>All Loans/Sales</u> |
|  | 2001 | \$1,182,327,328        |
|  | 2002 | \$1,470,288,191        |
|  | 2003 | \$1,847,699,125        |
|  | 2004 | \$2,325,060,834        |
|  | 2005 | \$2,472,778,539        |
|  | 2006 | \$2,792,845,865        |
|  | 2007 | \$1,816,517,455        |
| C. Total \$ Amount of Loans Serviced         | 1993 | No Data                |
|  | 1994 | \$10,969,860,974       |
|  | 1995 | \$6,338,915,941        |
|  | 1996 | \$7,323,474,102        |
|  | 1997 | \$5,358,573,265        |
|  | 1998 | \$5,810,875,242        |
|  | 1999 | \$6,511,909,321        |
|  | 2000 | \$7,973,597,736        |
|  | 2001 | \$7,656,581,079        |
|  | 2002 | \$7,189,779,277        |
|  | 2003 | \$7,381,963,790        |
|  | 2004 | \$8,571,214,176        |
|  | 2005 | \$9,133,498,866        |
|  | 2006 | \$11,018,692,777       |
|  | 2007 | \$10,615,869,052       |
| * \$ Amount of Fractionalized Loans Serviced | 1999 | \$1,757,274,594        |
|  | 2000 | \$2,376,180,746        |
|  | 2001 | \$2,570,465,761        |
|  | 2002 | \$3,038,285,255        |
|  | 2003 | \$3,612,511,288        |
|  | 2004 | \$4,453,268,591        |
|  | 2005 | \$4,960,861,031        |
|  | 2006 | \$6,124,848,977        |
|  | 2007 | \$6,335,604,625        |
| D. Late Charges                              |      |                        |
| 1. Total Late Charges Paid                   | 1993 | \$9,499,242            |
|  | 1994 | \$9,955,811            |
|  | 1995 | \$8,286,669            |
|  | 1996 | \$8,114,639            |
|  | 1997 | \$5,823,610            |
|  | 1998 | \$6,532,131            |
|  | 1999 | \$6,693,079            |

|                                    |      |                        |
|------------------------------------|------|------------------------|
|                                    | 2000 | \$8,092,119            |
|                                    | 2001 | \$8,563,572            |
|                                    | 2002 | \$9,140,077            |
|                                    | 2003 | \$10,525,338           |
|                                    | 2004 | \$10,576,680           |
|                                    | 2005 | \$10,786,039           |
|                                    | 2006 | \$14,702,304           |
|                                    | 2007 | \$16,307,600           |
|                                    |      |                        |
| 2. Retained by Broker or Affiliate | 1993 | \$6,162,432            |
|                                    | 1994 | \$6,351,374            |
|                                    | 1995 | \$5,014,006            |
|                                    | 1996 | \$5,181,695            |
|                                    | 1997 | \$3,167,595            |
|                                    |      | <u>All Loans/Sales</u> |
|                                    | 1998 | \$3,526,816            |
|                                    | 1999 | \$3,559,885            |
|                                    | 2000 | \$4,224,201            |
|                                    | 2001 | \$4,237,750            |
|                                    | 2002 | \$4,224,356            |
|                                    | 2003 | \$4,832,940            |
|                                    | 2004 | \$5,146,834            |
|                                    | 2005 | \$5,723,985            |
|                                    | 2006 | \$6,961,547            |
|                                    | 2007 | \$7,963,572            |
|                                    |      |                        |
| E. Prepayment Penalties            |      |                        |
| 1. Number Prepaid                  | 1993 | 33,513                 |
|                                    | 1994 | 16,684                 |
|                                    | 1995 | 7,735                  |
|                                    | 1996 | 8,711                  |
|                                    | 1997 | 3,921                  |
|                                    | 1998 | 4,861                  |
|                                    | 1999 | 7,316                  |
|                                    | 2000 | 6,247                  |
|                                    | 2001 | 6,054                  |
|                                    | 2002 | 7,637                  |
|                                    | 2003 | 8,167                  |
|                                    | 2004 | 9,707                  |
|                                    | 2005 | 8,598                  |
|                                    | 2006 | 8,782                  |
|                                    | 2007 | 6,810                  |
|                                    |      |                        |
| 2. Total Paid by Borrowers         | 1993 | \$14,634,078           |
|                                    | 1994 | \$12,968,286           |
|                                    | 1995 | \$8,832,233            |
|                                    | 1996 | \$9,913,442            |
|                                    | 1997 | \$2,074,043            |
|                                    | 1998 | \$2,463,171            |
|                                    | 1999 | \$1,904,039            |
|                                    | 2000 | \$1,743,979            |
|                                    | 2001 | \$2,409,028            |
|                                    | 2002 | \$3,093,437            |
|                                    | 2003 | \$3,079,911            |
|                                    | 2004 | \$6,512,200            |
|                                    | 2005 | \$7,882,500            |
|                                    | 2006 | \$7,760,622            |

|   |      |                        |
|---|------|------------------------|
|   | 2007 | \$8,315,262            |
| 3. Retained by Broker or Affiliate  | 1993 | No Data                |
|   | 1994 | \$2,834,234            |
|   | 1995 | \$2,989,976            |
|   | 1996 | \$3,386,735            |
|   | 1997 | \$849,886              |
|   | 1998 | \$1,027,019            |
|   | 1999 | \$617,885              |
|   | 2000 | \$682,329              |
|   | 2001 | \$685,336              |
|   | 2002 | \$811,137              |
|   | 2003 | \$1,029,193            |
|   | 2004 | \$1,898,789            |
|   | 2005 | \$2,492,707            |
|   |      | <u>All Loans/Sales</u> |
|   | 2006 | \$2,114,369            |
|   | 2007 | \$2,809,670            |
| F. Total Other Charges of Broker or Affiliate for Servicing                 | 1993 | \$24,517,130           |
|   | 1994 | \$25,105,198           |
|   | 1995 | \$21,137,628           |
|   | 1996 | \$24,212,940           |
|   | 1997 | \$10,525,783           |
|   | 1998 | \$12,439,144           |
|   | 1999 | \$14,819,515           |
|   | 2000 | \$22,299,453           |
|   | 2001 | \$26,585,113           |
|   | 2002 | \$32,127,980           |
|   | 2003 | \$34,030,465           |
|   | 2004 | \$38,817,811           |
|   | 2005 | \$56,465,650           |
|   | 2006 | \$68,362,126           |
|   | 2007 | \$66,127,909           |
| G. Notices of Default Filed   | 1993 | 10,188                 |
|   | 1994 | 8,585                  |
|   | 1995 | 6,429                  |
|   | 1996 | 5,275                  |
|   | 1997 | 2,573                  |
|   | 1998 | 2,541                  |
|   | 1999 | 2,011                  |
|   | 2000 | 1,821                  |
|   | 2001 | 1,987                  |
|   | 2002 | 2,033                  |
|   | 2003 | 1,750                  |
|   | 2004 | 1,700                  |
|   | 2005 | 2,218                  |
|   | 2006 | 3,360                  |
|   | 2007 | 4,676                  |
| H. Trustee's Sales, Judicial Sales or Deeds in Lieu of Foreclosure Recorded | 1993 | 2,264                  |
|   | 1994 | 2,556                  |
|   | 1995 | 1,782                  |
|   | 1996 | 1,345                  |
|   | 1997 | 857                    |
|   | 1998 | 785                    |

|      |     |
|------|-----|
| 1999 | 660 |
| 2000 | 416 |
| 2001 | 306 |
| 2002 | 351 |
| 2003 | 262 |
| 2004 | 175 |
| 2005 | 116 |
| 2006 | 305 |
| 2007 | 867 |

\* New category as of 1999

\*\* New category as of 2007